

TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30

MANUFACTURER: PALFINGER BODIES

Cliffside Body Corp., 130 Broad Avenue, Fairview, NJ 07022 All New Jersey Counties Served.

MODEL	DESCRIPTION	BASE UNIT		OPTIONS		PARTS PRICE DISCOUNT %	UNLISTED OPTIONAL EQUIPMENT MARK UP %	FREIGHT CHARGE - SKID SHIP	FREIGHT CHARGE - DRIVEAWAY	INSTALLATION CHARGE PER HOUR
		PRICE DISCOUNT %	PRICE DISCOUNT %	PRICE DISCOUNT %	PRICE DISCOUNT %					
PHD10696	10'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$900.00	N/A	\$100.00
PHD11696	11'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$900.00	N/A	\$100.00
PHD12696	12'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$900.00	N/A	\$100.00
PHD14696	14'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD16696	16'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD18696	18'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD20696	20'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD22696	22'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD24696	24'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
PHD26696	26'6" X 96" PALFINGER HEAVY DUTY PLATFORM WITH WOOD FLOOR	5.00%	5.00%	N/A	20%		20%	\$1,300.00	N/A	\$100.00
	SINGLE ARTICULATING									
HAS-100S/L	84"CA HAS100-84-36	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAS-150	108"CA HAS204-120-36	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAS-204S-36	120"CA HAS204-120-36	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAS-200S-36	120"CA HAS204-120-36/54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAS-200S-54	120"CA HAS204-120-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAS200L	140" CA HAS-200-140-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
	DOUBLE ARTICULATING									
HAD-130S	84"-96"CA HAD-129-84	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-130L	108-120"CA HAD-128-108-36	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-185S-36	120"CA HAD-185-120-36	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-185S-A-36/54	120"CA HAD-185-120-36/54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-200M-54	120"CA HAD-185-120-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-200L-54	140"CA HAD-200-140-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-250S	140"CA HAD-250-140-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-250M	168"CA HAD-200-168-54	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-300S	140"CA HAD-300-140-61-3/4	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
HAD-300M	168"CA HAD-300-168-61-3/4	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
	T-SERIES									
T12S	PALIFT - T12S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T12L	PALIFT - T12L	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T16S	PALIFT - T16S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T16L	PALIFT - T16L	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T20S	PALIFT - T20S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T20L	PALIFT - T20L	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
PHT22S	PALIFT - PHT22S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
PHT22M	PALIFT - PHT22M	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
PHT22L	PALIFT - PHT22L	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29S	PALIFT - T29S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29M	PALIFT - T29M	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29L	PALIFT - T29L	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29ST	PALIFT - T29ST	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29MT	PALIFT - T29MT	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T29XL	PALIFT - T29XL	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00
T-40S	PALIFT - T-40S	5.00%	5.00%	N/A	20%		20%	\$500.00	N/A	\$100.00

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<u>MODEL</u>	<u>DESCRIPTION</u>	<u>BASE UNIT</u>	<u>OPTIONS</u>	<u>PARTS PRICE</u>	<u>UNLISTED OPTIONAL</u>	<u>FREIGHT CHARGE -</u>	<u>FREIGHT</u>	<u>INSTALLATION CHARGE</u>
		<u>PRICE</u>	<u>PRICE</u>	<u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>CHARGE -</u>
		<u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>EQUIPMENT MARK UP %</u>	<u>SKID SHIP</u>	<u>DRIVEAWAY</u>	
T-40L	PALIFT - T-40L	5.00%	5.00%	N/A	20%	\$500.00	N/A	\$100.00
T-50	PALIFT - T-50	5.00%	5.00%	N/A	20%	\$500.00	N/A	\$100.00
T-60	PALIFT - T-60	5.00%	5.00%	N/A	20%	\$500.00	N/A	\$100.00

DELIVERY CHARGES BY COUNTY

\$500.00	Atlantic	\$500.00	Gloucester	\$300.00	Ocean
\$100.00	Bergen	\$100.00	Hudson	\$200.00	Passaic
\$500.00	Burlington	\$300.00	Hunterdon	\$500.00	Salem
\$500.00	Camden	\$300.00	Mercer	\$200.00	Somerset
\$500.00	Cape May	\$300.00	Middlesex	\$300.00	Sussex
\$500.00	Cumberland	\$300.00	Monmouth	\$200.00	Union
\$200.00	Essex	\$200.00	Morris	\$300.00	Warren

BUILD OUT TIME ESTIMATE: 60-150 DAYS